



# PROPOSAL: Green Revolution Cooling +HCD Initial Engagement **Combination Pricing Options**

Option 1: Quadfecta Multi-Platform Outreach



**Option 2: Quadfecta + Micro Marketing** 



Option 3: Quadfecta + Micro Marketing + Video Production







### **HCD Individual Ala Carte Campaign Pricing**

# **Quadfecta Outreach**

<del>7500</del>

# 6500

**Per Month** 

- MaaS CMO<sup>™</sup> | Marketing as a Service with Fractional CMO Oversight
- Customer Acquisition Campaign
  - Phase I LinkedIn Lead Outreach
  - Phase II Automated Email Outreach
  - Phase III Telemarketing Outreach
    - Select high-priority prospect list
  - Phase IV 1-to-1 Video Message Outreach
    - Select high-priority prospect list
- Campaign Project Management
  - Dedicated Marketing Administrator
  - HCD Research Team
- HCD Email Automation Development Team
- Contacts from Weekly Sample Intent Data

# Micro Marketing (MM)

6500

# 5500

**Per Month** 

- MaaS CMO™ | Marketing as a Service with Fractional CMO Oversight
- Micro Marketing Campaign
  - Daily Posts & Target Interaction for:
    - Facebook Account Management
    - Instagram Account Management
    - LinkedIn Account Management
- Digital Ads Management
  - Facebook Ads
  - Instagram Ads
  - LinkedIn Ads
  - AdWords Account Management
    - Text Ads
    - Re-Targeting & Pre-Roll Video Ads
    - Intent Based Ads

# Video Production + Video Conversion Marketing

# 5500

Per Month

- Monthly Deliverables
  - 1 Explainer Video
  - 1 Signature Story Video
  - 2 Pre-Roll Ad Videos
  - 2 Social Post Videos
- Editing
  - DOP Director of Production
  - Storyboarding & Chronological Layout
  - Video Editing Team
    - Editing, Rendering and Publishing Video
- SEO
  - Tactical SEO measures for each video
  - Video Marketing strategies and campaigns

# Intent Data (ID)

<del>3000</del>

2500

Per Month (add-on service only)

- Al Intent Based Data Collection
- Ongoing Customer Buying Intent Activity
- · Research for Target Contact Info
- Target List of Surge Topics
- Surge in Intent Activity Verified
- Data for Multiple Search Topics Provided
- Surge Score Criteria = 60+ out of 100 scale
- Intent Data Inserted Into HCD Funnel







#### **HCD Engagement Launch with Marketing and Branding Workshop**

# Half-Day Branding and Marketing Workshop

# \*NOTE: Workshop included in 1st month of service

- Ideal Customer Profile (ICP)
- Statement of Value (SOV)
- Customer Pain Questions (CPQ)
- . Finding the "Why" Exercise
- Competitive Analysis
- Website Clarity Exercise
- Build Your Story Brand One-liner Exercise
- Funnel Process Review & CRM Optimization
- Create Unique Value Proposition (UVP)





#### **HCD Terms:**

**Workshop**: HCD will conduct a half-day marketing and branding workshop to plan the strategy of launching the first marketing campaigns.

**NOTE:** The full workshop fee is included in the monthly plan.

*Monthly Invoice*: Green Revolution Cooling will be invoiced for (pricing for option 1, 2 or 3) monthly retainer for all marketing services, along with HCD Executive Strategy, Management Oversight and all deliverables, for the duration of the contract term.

**Note:** Up to 3 revisions will be allowed per video.

**Term:** Three (3) month initial commitment. Month-to-month after end of term. As a courtesy, we request a 60-day notice to change, cancel, or suspend service after term expires.

